### **Company Profile**



### **Extreme At-a-Glance**

- NASDAQ: EXTR
- Founded in 1996
- Headquartered in San Jose, California
- 50,000 customers
- 9,000 partners
- Business in 80+ countries
- Cloud-driven, end-to-end networking solutions
- 4th generation cloud architecture
- 1,100+ patents worldwide
- Award winning services and support

### **Our Products**

Applications

- Management and automation
- Analytics and visibility
- Security and access control

Infrastructure

- ExtremeSwitching™
- ExtremeRouting<sup>™</sup>
- ExtremeWireless™

### **Customer Recognition**

- 2020 Gartner Peer Insights Customers' Choice for <u>Wired and Wireless LAN</u> <u>Access Infrastructure</u>
- 2019 Gartner Peer Insights Customers' Choice for <u>Data Center Networking</u>

### **Industry Recognition**

 A Leader in the Sept. 2019 Gartner Magic Quadrant for <u>Wired and Wireless</u> <u>LAN Access Infrastructure</u>

### Learn More

- Visit us at: <u>www.extremenetworks.com</u>
- Call: +1-888-257-3000



# Advance With Us<sup>™</sup>

Affordable and efficient connectivity has become as important as clean water and electricity in society, and it is a key component of digitalization. Yet in today's mobile-centric, IoT-enabled world, networking is complicated, and connectivity can be challenging.

At Extreme Networks, we are committed to making networking effortless – advancing how we live, work, and share. We push the boundaries of technology leveraging the powers of machine learning, artificial intelligence, analytics, and automation.

With a culture of agility and innovation, we anticipate the needs of our clients and their end-users as they develop – from building the very first Gigabit Ethernet switch to the industry's only 4th generation cloud architecture. Over 50,000 customers globally trust our end-to-end, cloud-driven networking solutions and rely on our top-rated services and support to accelerate digital transformation efforts and deliver progress like never before.

# **Extreme Solutions**

As the industry's only cloud-driven, end-to-end enterprise networking vendor, our mission is to provide agile, reliable, and secure cloud-driven enterprise network solutions that give our customers complete network visibility, control, and insights to help meet their business objectives.

Extreme's cloud – whether public, private, or locally hosted - makes network management easier. It enables partners and customers to manage, automate, and gain intelligence from network technologies and devices, from the edge to the enterprise data center, leveraging intelligence from machine learning and assurance from AI.

Our wireless, switching, and routing portfolio provides a broad range of end-to-end connectivity solutions, utilizing industry-leading technologies to deliver speed, scale, reliability, and security for all of your users, devices, and applications, no matter where they are located.

And our software solutions streamline and automate the management of our wired and wireless technologies, protect the edge to the data center, fuel business and IT system integrations, and unlock new insights and analytics.

"Year after year, Extreme provides industryleading technology and expertise that help us ensure the best possible gameday. In addition to providing Wi-Fi connectivity, Extreme's analytics software provides granular insights that we can use to optimize the in-stadium experience in real time. The data generated on fan behavior also informs our long-term strategy, guiding us to new areas we should invest in to continue to improve the fan experience."

#### Aaron Amendolia, VP of IT Services

#### The National Football League



"The metro system in Brussels is the lifeblood of the city. Without it, public life would grind to a standstill. We needed a new Mission Critical Network solution that would help us identify new efficiencies and automate manual processes. In Extreme Networks, we found a trusted and reliable partner that has helped us turn our vision of a smart, automated and efficient metro network into a reality."

Pierre-André Rulmont, VP Information Systems STIB



# **Extreme Services**

The network is not what is used to be. It has evolved, and so have our expectations. For IT organizations tasked with bridging the gap between legacy technology and processes to next-generation solutions and approach, Extreme Networks provides a range of professional and managed services, as well as training and support, to help maximize the effectiveness of your network and achieve maximum ROI.

Our 100% insourced support team is made of highly trained experts who are passionate about helping you get the most out of your investment in technology. At Extreme Networks, we believe there are no boundaries when it comes to implementing right-sized network solutions on your terms, no matter your industry.

# Extreme Customers

From fast-growing companies with 50 employees to chaotic hospitals with doctors who need instant access to life-saving information, and stadiums packed with 80,000 connected fans, our customers rely on us to deliver agile, reliable, and secure next-generation autonomous networking capabilities powered by cloud innovation – and at cloud-speed. Here are a few examples:



## Follow us



Gartner Peer Insights Customers' Choice constitute the subjective opinions of individual end-user reviews, ratings, and data applied against a documented methodology; they neither represent the views of, nor constitute an endorsement by, Gartner or its affiliates.

Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.



#### http://www.extremenetworks.com/contact

©2020 Extreme Networks, Inc. All rights reserved. Extreme Networks and the Extreme Networks logo are trademarks or registered trademarks of Extreme Networks, Inc. in the United States and/or other countries. All other names are the property of their respective owners. For additional information on Extreme Networks Trademarks please see http://www.extremenetworks.com/company/legal/trademarks. Specifications and product availability are subject to change without notice. 29349-0320-10